



Evaluation of Procurement Processes and Sourcing Options

- Understanding current business processes and sourcing arrangements
- Development of a strategy to reposition sourcing as an integral part of business processes
- Development of probity plans where significant organisational changes are anticipated
- Development of optimal organisational frameworks and business models relating to products/services and sourcing
- Development of risk and change management plans

Organisational Sourcing

- Travel Management
- Print Management
- Facilities Management
- Fleet Management
- Legal Services
- Audit Services
- Telecommunications
- Recruitment and Contractors
- Courier and Freight
- Marketing and Advertising
- Insurance
- Credit Card and Card Systems Management

Market Options and Outsourcing

- Benchmarking and rebuilding in-house services
- Benchmarking and developing partnerships of co-sourcing
- Simple and traditional contracts where appropriate
- Benchmarking and constructing the most appropriate outsourcing model
- Developing a shared service or externalised operation





Production Sourcing

- Product and Material Purchasing
- Supplier alliances and partnering
- MRP Systems Selection and Implementation
- Supply chain management

Strategy, Evaluation and Implementation

- Future requirements and volumes
- Business requirements
- Request for proposal preparation and management
- Response analysis
- Quality assurance and reference reviews
- Implementation and assessment of required processes for ongoing management
- Activity based costing analysis of full underlying costs
- Market place based financial analysis
- Cost benefit analysis
- Risk assessment and management
- Negotiation and contract management

Business to Business Electronic Trading

- Expense Management Systems
- Material Repair and Operations and Strategic Purchasing portals
- Supplier Management Systems
- Sales force and sales automation
- HR Intranets
- Full electronic trading cycles (including financial payment)
- Enterprise customer relationship management
- Sales and marketing campaign management

For further information on our Strategic Sourcing Services please contact a Director on 1300 136 583 or via email directors@masterslemesurier.com.au

